

MERGERS & ACQUISITIONS Q1 2019

RANKING THE SOUTH AFRICAN TOMBSTONE PARTIES

RANKINGS BY DEAL VALUE

RANKINGS BY DEAL FLOW (ACTIVITY)

INVESTMENT ADVISERS*

No	Company	Deal Values R'm	Market Share %
1	Nedbank CIB	7 264	24,64%
2	Standard Bank	5 684	19,28%
3	PwC	4 875	16,53%
4	Rand Merchant Bank	4 800	16,28%
5	JPMorgan	2 060	6,99%
6	Investec Bank	1 460	4,95%
7	EY	901	3,06%
8	Grindrod Bank	584	1,98%
9	Standard Chartered Bank	581	1,97%

No	Company	No of Deals	Market Share %	Deal Values R'm
1	Nedbank CIB	8	18,60%	7 264
2	Standard Bank	5	11,63%	5 684
	Investec Bank	5	11,63%	1 460
4	Grindrod Bank	3	6,98%	584
	Deloitte	3	6,98%	250
6	PwC	2	4,65%	4 875
	EY	2	4,65%	901
	BDO Corporate Finance	2	4,65%	316
	PSG Capital	2	4,65%	76

SPONSORS

No	Company	Deal Values R'm	Market Share %
1	Investec Bank	17 281	39,15%
2	Nedbank CIB	7 900	17,89%
3	Rand Merchant Bank	5 200	11,78%
4	Java Capital	3 715	8,42%
5	Standard Bank	2 081	4,71%
6	Absa	2 060	4,67%
7	PSG Capital	1 227	2,78%
8	Mettle Corporate Finance	833	1,89%
9	Questco	820	1,86%
10	Grindrod Bank	750	1,70%
11	Arbor Capital Sponsors	727	1,65%
12	JPMorgan	581	1,32%
13	UBS	275	0,62%

No	Company	No of Deals	Market Share %	Deal Values R'm
1	Nedbank CIB	12	16,22%	7 900
2	Investec Bank	9	12,16%	17 281
3	Java Capital	7	9,46%	3 715
4	Standard Bank	6	8,11%	2 081
	PSG Capital	6	8,11%	1 227
	Questco	6	8,11%	820
7	Grindrod Bank	5	6,76%	750
	Arbor Capital Sponsors	5	6,76%	727
9	Rand Merchant Bank	3	4,05%	5 200
10	UBS	2	2,70%	275
	Deloitte	2	2,70%	205
	Merrill Lynch	2	2,70%	200
	Merchantec Capital	2	2,70%	67

LEGAL ADVISERS

No	Company	Deal Values R'm	Market Share %
1	Cliffe Dekker Hofmeyr	7 468	26,78%
2	ENSafrica	5 447	19,53%
3	Werksmans	5 430	19,47%
4	Bernadt Vukic Potash & Getz	4 800	17,21%
5	Norton Rose Fulbright (South Africa)	2 540	9,11%
6	DLA Piper South Africa	581	2,09%
7	Bowmans	389	1,39%
8	Baker McKenzie	275	0,99%
9	Vani Chetty Competition Law	259	0,93%
10	Motsoeneng Bill	205	0,73%
11	Eversheds Sutherland (South Africa)	180	0,65%
12	Webber Wentzel	145	0,52%
13	Fasken	75	0,27%
	Mkhabela Huntley	75	0,27%
15	Fullard Mayer Morrison	16	0,06%
16	Falcon & Hume	undisclosed	n/a

No	Company	No of Deals	Market Share %	Deal Values R'm
1	Cliffe Dekker Hofmeyr	10	28,57%	7 468
2	Werksmans	4	11,43%	5 430
3	ENSafrica	3	8,57%	5 447
4	Norton Rose Fulbright (South Africa)	2	5,71%	2 540
	Bowmans	2	5,71%	389
	Baker McKenzie	2	5,71%	275
	Motsoeneng Bill	2	5,71%	205
	Webber Wentzel	2	5,71%	145
9	Bernadt Vukic Potash & Getz	1	2,86%	4 800
	DLA Piper South Africa	1	2,86%	581
	Vani Chetty Competition Law	1	2,86%	259
	Eversheds Sutherland (South Africa)	1	2,86%	180
	Fasken	1	2,86%	75
	Mkhabela Huntley	1	2,86%	75
	Fullard Mayer Morrison	1	2,86%	16
	Falcon & Hume	1	2,86%	undisclosed

REPORTING ACCOUNTANTS

No	Company	Deal Values R'm	Market Share %
1	EY	undisclosed	50,00%
	Du Toit Van Den Heever	undisclosed	50,00%

No	Company	No of Deals	Market Share %	Deal Values R'm
1	EY	1	50,00%	undisclosed
	Du Toit Van Den Heever	1	50,00%	undisclosed

* Investment Advisers incorporate Financial Advisers and others claiming this category